



# DealerBox Leasing

for Microsoft Dynamics 365 Business Central



# Overview



**DealerBox Leasing** is an extension of [DealerBox Automotive Dealership Management System](#) of Intelligent Systems. A wide range of functions that simplify leasing operations are provided by the solution, which also guarantees increased efficiency and data security. Additionally, the tool is integrated with the Microsoft Dynamics 365 Business Central CRM module, which makes it possible to track every customer and their lease arrangements.

**DealerBox Leasing** automotive solution covers both financial and operational leasing of vehicles. It is integrated with Dynamics 365 Business Central and DealerBox Vehicles and Workshop modules with completed and integrated information on the vehicle, including the owner, user, technical and service information, and history.

The application includes configuration matrix and automated calculation of amounts for liability policies, Casco, vehicle taxes, obsolescence.

## It is a perfect tool for:

- Automotive dealers and importers that offer financial and operational leasing
- Financial institutions that provide operational and financial leasing for automobile purchase.

The application is integrated with Dynamics 365 Business Central and [DealerBox](#).

**DealerBox Leasing** is available on Microsoft AppSource.



# Features of Financial Leasing

- Integration with the Sales module of Dynamics 365 Business Central enabling the creation of payment plans via Sales Quotes
- Payment plans with default parameters as term duration, interest rate, initial payment sum
- Maintaining an interest rate matrix for different types of insurers
- Generation of offers and contracts for financial leasing
- Ability to add various charges to the lease contract in addition to the leased vehicle – insurances with an option to select from different insurers and automatically distribute them to the payment plan installments
- Automatic generation of invoices based on the defined lease schedule and follow through of late payments and late fees
- Vehicle buyback
- Vehicles on margin: based on VAT calculation or on the vehicle's margin
- Fully integrated with Business Central Accounting – automated creation of contract dimensions, recognizing leasing, interest rate and additional charges as revenue for future periods
- Various GL accounts setups for new and used vehicles

[Contact us](#) to learn more about [DealerBox Leasing](#) application.



# Features of Operational Leasing

- Matrix for the calculation of the residual value, based on mileage and number of installments, make, model, equipment level, engine and body type of the car;
- Selection of insurers for Casco, liability policy and financial risk
- Automated amount calculation of liability policy, Casco, tax, vehicle obsolescence;
- Ability to extend the payment of the charges – defining a payment plan, applying the interest rate
- Ability to maintain regular and extra service packages
- Ability to correct the content of service packages for each contract based on the customer's needs
- Ability to define discounts for labors and parts
- Tracking of changed parts and the remainder to be serviced for each component of the service package
- Maintaining the payment plan for a contract, invoiced amounts, late fees, unpaid installments
- Integrated with CRM module of Dynamics 365 Business Central for tracking opportunities, deal stages, history, tasks and interactions

[Contact us](#) to learn more about [DealerBox Leasing](#) application.



# About us



Employing more than 200 people and reporting 18 years of continuous growth, **Intelligent Systems** is an international consultancy company that delivers business software projects to local and multi-country organizations. A leading Microsoft Dynamics partner in Europe, the company has been part of the Inner Circle Partner Program – the highest recognition given to only 60 out of more than 10 000 Microsoft Dynamics Partners worldwide.

**Intelligent Systems** has carried out more than 500 implementation projects in over 55 countries for organizations running businesses in the areas of retail, wholesale, manufacturing, automotive, transportation and logistics, and more.

**500+**  
CUSTOMERS

**Global  
knowledge**



**55**  
COUNTRIES

**18**  
YEARS

**Vertical  
expertise**

**6**  
OFFICES

**200+**  
CERTIFIED  
PROFESSIONALS

**30+**  
PARTNERS